ANGEL FLIGHT OF NEW ENGLAND, INC.
FINANCIAL STATEMENTS FOR THE YEARS ENDED
DECEMBER 31, 2024 AND 2023

### DECEMBER 31, 2024 AND 2023

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### CONTENTS

PAG	Œ
Independent Auditor's Report	
Statements of Financial Position - December 31, 2024 and 2023	
Statement of Activities for the Year Ended December 31, 20244	
Statement of Activities for the Year Ended December 31, 2023	
Statement of Functional Expenses for the Year Ended December 31, 20246	
Statement of Functional Expenses for the Year Ended December 31, 2023	
Statement of Cash Flows for the Years Ended December 31, 2024 and 2023	
Notes to Financial Statements - December 31, 2024 and 2023	

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### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors Angel Flight of New England, Inc. North Andover, MA 01845

### Opinion

I have audited the accompanying financial statements of Angel Flight of New England, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Angel Flight of New England, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am required to be independent of Angel Flight of New England, Inc. and to meet my other ethical responsibilities in accordance with the relevant ethical requirements relating to my audit. I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance, of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Angel Flight of New England, Inc.'s ability to continue as a going concern within one year after the date the financial statements are available to be issued.

### Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, I:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Angel Flight of New England Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in my judgement, there are conditions or events, considered in aggregate, that raise substantial doubt about Angel Flight of New England, Inc.'s ability to continue as a going concern for a reasonable period of time.

I am required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that I identified during the audit.

Daniel F End LAPE

### STATEMENTS OF FINANCIAL POSITION

### DECEMBER 31, 2024 AND 2023

### **ASSETS**

	2024	2023
Current assets:		
Cash	\$1,277,749	\$947,230
US Treasury Securities, At Cost	1,050,773	875,556
Other Marketable Securities	<u>8,653</u>	8,653
Total Current Assets	2,337,175	1,831,439
Property and equipment:		
Motor vehicle	53,472	53,472
Accumulated depreciation	(32,082)	(21,388)
Net property and equipment	21,390	32,084
TOTAL ASSETS	<u>\$2,358,565</u>	\$1,863,523
LIABILITIES AND N	ET ASSETS	
Current Liability:		
Accounts payable	\$ 9,590	\$ 6,402
Net assets:		
Without donor restrictions	2,151,068	1,739,153
With donor restrictions	197,907	117,968
	- · · · · · · · · · · · · · · · · · · ·	
Total net assets	2,348,975	1,857,121
TOTAL LIABILITIES AND NET ASSETS	<u>\$2,358,565</u>	\$1,863,523

### STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED DECEMBER 31, 2024

	With Donor Restrictions	Without Donor Restrictions	Total 2024
		<u>Restrictions</u>	
Public support and revenue:			
Donated services:			
Air transport services	\$ -	\$3,320,617	\$3,320,617
Contributions of cash	=	324,486	324,486
Bequests	-	358,738	358,738
Special events, net of costs	_	459,938	459,938
Grants	195,740	187,026	382,766
Gaming activities	-	88,903	88,903
Investment income	<u>.</u>	72,807	72,807
Net assets released from restrictions;			
satisfaction of program restrictions	<u>(115,801)</u>	<u>115,801</u>	-
Total	<u>79,939</u>	4,928,316	5,008,255
Program costs:			
Medical flights:			
Air transport services	-	3,320,617	3,320,617
Flight coordination	<u>.</u>	584,684	584,684
Pilot resource management		149,901	149,901
Community Outreach	-	242,870	242,870
General and administrative	-	80,755	80,755
Fundraising costs	<del></del>	137,574	<u>137,574</u>
Total		4,516,401	4,516,401
Excess revenues (expenses)	79,939	411,915	491,854
Net assets, beginning of year	117,968	1,739,153	1,857,121
Net assets, end of year	<u>\$197,907</u>	\$2,151,068	<u>\$2,348,975</u>

### STATEMENT OF ACTIVITIES

### FOR THE YEAR ENDED DECEMBER 31, 2023

	With Donor Restrictions	Without Donor <u>Restrictions</u>	Total
Public support and revenue:			
Donated services:			
Air transport services	\$ -	\$3,126,163	\$3,126,163
Legal services	-	34,000	34,000
Contributions of cash	-	355,263	355,263
Special events, net of costs	-	304,522	304,522
Grants	306,310	261,200	567,510
Gaming activities	-	89,057	89,057
Investment income	-	47,864	47,864
Net assets released from restrictions;			
satisfaction of program restrictions	<u>(297,246</u> )	<u>297,246</u>	
Total	9,064	4,515,315	4,524,379
Program costs:			
Medical flights:			
Air transport services	_	3,126,163	3,126,163
Flight coordination	-	533,372	533,372
Pilot resource management	_	136,275	136,275
Community Outreach	_	371,120	371,120
General and administrative	_	126,746	126,746
Fundraising costs		103,896	103,896
Total		4,397,572	4,397,572
Excess revenues (expenses)	9,064	117,743	126,807
Net assets, beginning of year	108,904	1,621,410	1,730,314
Net assets, end of year	<u>\$ 117,968</u>	<u>\$1,739,153</u>	<u>\$1,857,121</u>

## STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED DECEMBER 31, 2024

F Johns	
 Medical	

Total	\$3,320,617	536,871	54,122	20,550	82,490	60,775	10,694	6.043	27.658	12 056	12,230		71,505	859,57	106,658	43,199	7,427	11,625	1,502	34,751	13,968	1 892	11 170	23.236	30,182	994		\$4,516,401
Fundraising Costs		95,798	9,434	15,177		ı		,	,	1		ı	1	ı	r	1	295	3,800					3.170	2162	6.900	.		\$137,574
General and <u>Administrative</u>	. ↔	1	ı	1	1	,	1	6.043	. 1	,		)	1	1	' 1)0 1.	11,06/	758	302	1	34,751	3,378	1.892	4.044	14.526	3,000	994		\$ 80,755
Community Outreach	1 &9	83,316	6,017	4,842	46,094	60,775	ı	1	1	1	1	•	1	ı	. 147.00	20,741	6,314	4,946	1,502	ı	ı	•	3,956		4,367	1	-	\$242,870
Sub-Total	\$3,320,617	357,757	38,671	531	36,396	1	10,694	ı	27,658	12,956		71.363	25,558	106.658	11 301	166,11	09	2,577	ı	1	10,590	1	1	8,710	12,915	1	1	\$4,055,202
Pilot Resource <u>Management</u>	es '	135,578	6,500	•	ı	,	1	1		•	•	•	•	,	3 751	10/50	00	ı	1	1	ı		ı	1	1,012		· · · · · · · · · · · · · · · · · · ·	\$149,901
Flight Coordination	\$	222,179	29,171	531	36,396	1	10,694	1	27,658	12,956	1	71,363	25,658	106.658	7.640	01067	• tt	7.757.1	1		10,590	1	•	8,710	11,903		200	2384,584
Air Transport <u>Services</u>	\$3,320,617	•	•	1	Ī	ı	r	,	I	í	•	1	ı	1	,	•	•	•	•	,	•	•		•	•	•	L-7 000 00	45,220,011
	Air transport services	Darmoll toward out force	rayroll taxes and lees	Advertising	Computer services and expenses	Consultant	Depreciation	Dues and fees	401-K matching contribution	ruel reimbursement	Grant expenses:	Alexion	Maine Cancer	Hasbro Golden	Insurance	Meals	Miscellaneous	Domoco con deliceren	Fostage and delivery	Professional rees	Kent Pereim	Kepairs	Supplies and printing	Telephone	Travel	Oundes	TOTALS	CIUTO

### STATEMENT OF FUNCTIONAL EXPENSES

# FOR THE YEAR ENDED DECEMBER 31, 2023

### Medical Flights:

- E	163	453	368	- 5	2 5	200	270	2	18.056		002	3 %	73.5		280	200	~ ~ ~	10	2 5		50	331	72
Total	\$3,126,163 528,220	49,	, 86 , 50	,	10,600	10,0	020	•	18.(		161 790	23.5	, ×	40.	12.5	7,27	7 (	, ,	7.,7	7. (2.	35,550	2,0	\$4,397,572
Fundraising Costs	\$ 87,284	6,612			r i	1 1		٠	ı		ı	1	1	1	4	ı	1	3	6 440	· · ·	3,560	1	\$103,896
General and Administrative	. ı	1 1	r		1 1	,	•		ı		ı	•	,	9.941	175	72.286	3,118	7,170	15.849	9,462	6,114	2,631	\$126,746
Community Outreach	\$ 126,917	9,087	85,780	67 000	1	•	ı		r		1	ı	ı	17,517	9,581	1	1	1	45,926	ı	5,927	'	\$371,120
Sub-Total	\$3,126,163	33,754 1.256	12,588	,	10,694	820	17,570		18,056		161,790	23,863	18,735	12,552	3,124	1	10,200	1	4,756	5,921	19,949	1	\$3,795,810
Pilot Resource <u>Management</u>	\$ 118,896	8,621	ſ	1	1	•	1		ı		1	ť	ı	5,590	3,124		1	1	ı	1	44		\$136,275
Flight <u>Coordination</u>	\$ 195,123	25,133 1,256	12,588	ı	10,694	820	17,570		18,056		161,790	23,863	18,735	6,962	Ť	ı	10,200		4,756	5,921	19,905		\$533,372
Air Transport Services	\$3,126,163			1	t	1	ı		1		1	•	ı	1	ı	1	1	ı	•	ľ	1	*	<u>\$3,126,163</u>
	Air transport services Salaries Payrell taxes and feed	r ayron taxes and tees Advertising	Computer services and expenses	Consultant	Depreciation	Dues and fees	401-K matching	contribution	Fuel reimbursement	Grant expenses:	Alexion	Maine Cancer	Other	Insurance	Meals	Professional fees	Rent	Repairs	Supplies and printing	Telephone	Travel	Utilities	TOTALS

### STATEMENT OF CASH FLOWS

### FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

4	2024	2023
Operating activities:		
Excess revenues (expenses) Add: Non-cash items Depreciation Cash provided by operations	\$ 491,854	\$ 126,807 - 10,694 137,501
Increase (decrease) in other assets and liabilities: Accounts payable	<u>3,189</u>	(36,592)
Net cash provided by operating activities	505,737	100,909
Investment activities:		
Purchase of treasury securities	(175,218)	(875,556)
Purchase of other marketable securities	<del></del>	(8,653)
Net increase in cash	330,519	(783,300)
Cash - beginning of year	947,230	1,730,530
CASH - END OF YEAR	\$1,277,749	\$ 947,230

### NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2024** 

### NOTE A - ORGANIZATION AND PURPOSE:

Angel Flight of New England, Inc. (the Organization) was established as a non-profit organization in March, 1996. The organization coordinates the provision of non-emergency air transportation to individuals needing medical care. An extensive network of approximately 400 volunteer pilots, and a support staff of (7), provide this service with their own aircraft to and from destinations primarily throughout the New England area. The Organization occupies an office as a tenant at will at the Lawrence Municipal Airport in North Andover, MA and incurred \$4.590 and \$3,318 of rent in 2024 and 2023, respectively.

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Accounting - The financial statements have been prepared on the accrual basis of accounting.

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

<u>Revenue and Revenue Recognition</u> – The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of beneficial interest is received. Conditional promises to give- that is, those with a measurable performance or other barrier and a right of return – are not recognized until conditions on which they depend are met.

In accordance with financial accounting standards, the Organization records contributions received as without donor restrictions or with donor restrictions depending on the existence and or nature of any donor restrictions. Restricted net assets are reclassified to net assets without donor restrictions upon the satisfaction of the time or purpose restrictions.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Support that is restricted by the donor, grantor or other outside parties for particular operating purposes or for fixed asset acquisitions is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized.

<u>Property and Equipment</u> - Property and equipment are stated at lower of cost or fair market value if received as a donation. Expenditures for maintenance and repairs are charged against operations.

Depreciation is computed using the straight line method over the estimated useful lives of 5 years.

<u>Income Taxes</u> - The Company has been determined to be an organization exempt from federal and state income tax under Section 501(c)(3) of the Internal Revenue Code.

<u>Cash and Cash Equivalents</u> – Cash is the sum of all checking, savings and money market accounts maintained by the Company.

### NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2024** 

### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

<u>Grant Revenue</u> – The Organization recognizes grant revenue and expenses as these amounts are received and incurred.

<u>Contributions</u> – The Organization receives cash contributions from various sources. Donations are recognized as support when received. Unless specifically restricted by the donor, all contributions are considered to be available for unrestricted use.

<u>Vacation Pay</u> – The Organization does not accrue vacation pay as earned. The amount is not considered material.

<u>Functional Allocation of Expenses</u> – The costs of providing the program and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited primarily by allocating costs according to salary amounts in each functional category.

<u>Reclassifications</u> – Certain reclassifications have been made to the prior year amounts to conform with the current presentation. Total net assets and change in net assets are unchanged due to these reclassifications.

<u>New Accounting Pronouncement</u> – Effective in 2022, the Organization is subject to Accounting Standards Update (ASU) No. 2016-02, Leases, which requires lessees to recognize leases on the statement of financial position and disclose key information about leasing arrangements. The only lease the Organization has is the office lease as a tenant at will which is not subject to this standard.

The Organization has also adopted Accounting Standards Update (ASU) 2020-07, Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets as management believes the standards improve the usefulness and understandability of the Organization's financial reporting. The ASU has been applied retrospectively for the periods ended December 31, 2024 and 2023, as required.

### NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2024** 

### NOTE C - CONTRIBUTED NON-FINANCIAL ASSETS:

The Organization received and utilized the following non-financial assets for the years ended December 31, 2024 and 2023.

	2024	2023
Air transport services. The contribution amount is derived from a third party provider, VPOIDS, a non-profit organization representing volunteer pilots and a CPA firm (Conklin & Decar) is retained by VPOIDS to determine the average hourly cost for all the planes reported by the pilots and other Angel Flight affiliates.		
VPOIDS provided Angel Flight of New England, Inc., with the value of pilot flown missions and the value of the volunteer pilot services. Angel Flight staff determines the value of the commercial partner donations. The value of the three components for the years ended December 31, 2024 and 2023 are as follows:		
Pilot flown missions	\$2,918,250	\$2,772,000
Volunteer pilot services	165,400	219,600
Commercial partner	236,967	134,563
Legal fee, valued at the standard hourly rates.	<u> </u>	34,000
Total	<u>\$3,320,617</u>	<u>\$3,160,163</u>

### NOTE D - CASH EXCEEDING FDIC LIMIT:

The Organization maintains cash balances that exceed FDIC insurance limits. Management feels that the risk of loss is minimal since the financial institutions where the funds are deposited have a long history of sound financial performance. The total cash at M & T Bank is \$999,256 and \$891,385 as of December 31, 2024 and 2023, respectively. These amounts are \$749,256 and \$641,385 in excess of FDIC limit, respectively.

### NOTE E - RELATED PARTY TRANSACTIONS:

The Organization paid the Executive Director \$6,000 in 2024 and 2023, respectively for the rental of an airport hangar.

### NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2024** 

### NOTE F - SUBSEQUENT EVENTS:

Transactions subsequent to the year ended December 31, 2024 have been evaluated through June 6, 2025, the date the financial statements were available to be issued. No events were noted that could have a material impact on the financial statements.

### NOTE G - OPEN TAX YEARS:

Forms 990 filed for the years ended December 31, 2021 - 2023 remain open to audit by the Internal Revenue Service. No audit proceedings have been initiated.

### NOTE H - DONOR RESTRICTED ASSETS:

### 1) Fuel Reimbursement

Over the last several years the Company has received funds from donors to provide fuel reimbursement to the volunteer pilots. Reimbursements to the pilots were \$12,956 and \$17,246 in 2024 and 2023, respectively. There is a balance of \$84,752 available for pilot fuel reimbursement as of December 31, 2024.

### 2) Grant ~ Alexion Charitable Foundation

The Organization received a grant for \$200,000 from Alexion Charitable Foundation. The funds are to be utilized to support existing programs providing air and ground transportation, lodging, community outreach and purchase of mailing and e-mail lists for organizations that are specifically addressing rare and ultra rare diseases to disseminate messaging about the Organization's services. The term of the grant is January 1, 2024 through December 31, 2024.

The following is a Summary of Restricted Grant Donations Received and Released in Calendar Year 2024:

		Pilot Fuel Reimbursement	Alexion Foundation	Maine Cancer Foundation	Trust	<u>Uber</u> <u>Reimbursement</u>
Purpose	Total	Reimburse Fuel	Patients With RareDiseases	Maine Cancer Patients	Mott Charitable	Lyndon Holmes
Balance 01/01/2024	\$117,968	\$ 83,968	\$ -	\$ 30,000	\$ 4,000	\$ -
Grants received	195,740	13,740	100,000	30,000	2,000	50,000
Grants released after satisfying donor						
restrictions	(115,801)	(12,956)	<u>(71,363</u> )	(30,000)		(1,482)
Balance 12/31/2024	<u>\$197,907</u>	<u>\$ 84,752</u>	\$ 28,637	<u>\$_30,000</u>	\$ 6,000	<u>\$ 48,518</u>

### NOTES TO FINANCIAL STATEMENTS

**DECEMBER 31, 2023** 

### NOTE H - DONOR RESTRICTED ASSETS (continued):

The following is a Summary of Restricted Grant Donations Received and Released in Calendar Year 2023:

		Pilot Fuel Reimbursement	Alexion <u>Foundation</u>	Maine Cancer Foundation	Trust
Purpose	Total	Reimburse Fuel	Patients With RareDiseases	Maine Cancer Patients	Mott Charitable
Balance 1/1/2023	\$108,904	\$ 76,904	\$ -	\$ 30,000	\$ 2,000
Grants received	306,310	24,310	250,000	30,000	2,000
Grants released after satisfying donor restrictions	<u>(297,246)</u>	_(17,246)	(250,000)	(30,000)	_
Balance 12/31/2023	<u>\$117,968</u>	<u>\$ 83,968</u>	<u>\$</u>	\$ 30,000	\$ 4,000

### NOTE I - 401-K PLAN:

In 2018, the Organization adopted a 401-K Plan covering all full time employees. The employer matching contributions paid in 2024 and 2023 were \$27,658 and \$17,570, respectively. The matching contribution is 6% of compensation.

### NOTE J - ADDITIONAL ANGEL FLIGHT CHAPTERS:

The Organization has incorporated (8) other Angel Flight chapters in (6) surrounding states that management feels will be helpful if there are attractive fund raising options in a particular state. So far the New Hampshire and Maine chapters have been actively fund raising in those states.